

### Thomas L. Carter, Jr.

President, Chief Executive Officer and Chairman of the Board



August 17, 2015

### **Forward Looking Statements**

This presentation contains "forward-looking statements" within the meaning of the securities laws. All statements, other than statements of historical fact, included in this presentation that address activities, events or developments that Black Stone Minerals, L.P. ("Black Stone Minerals" or "BSM") expects, believes or anticipates will or may occur in the future are forward-looking statements. The words "believe," "expect," "may," "estimates," "will," "anticipate," "plan," "intend," "foresee," "should," "would," "could," or other similar expressions are intended to identify forward-looking statements, which are generally not historical in nature. However, the absence of these words does not mean that the statements are not forward-looking.

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### **Investment Highlights**



### Growth potential from unique and diverse asset set

- Largest publicly traded yield vehicle focused on mineral and royalty
- Size and scale through ~16.7 million mineral and royalty acres
- Durable competitive advantage in emerging asset class

### Low capital intensity = lower risk cash flow

- No CAPEX or operating cost requirements on mineral and royalty business
- BSM often has an option to participate at its discretion as working interest partner on its acreage once plays are de-risked

### Growing distributions into 2019

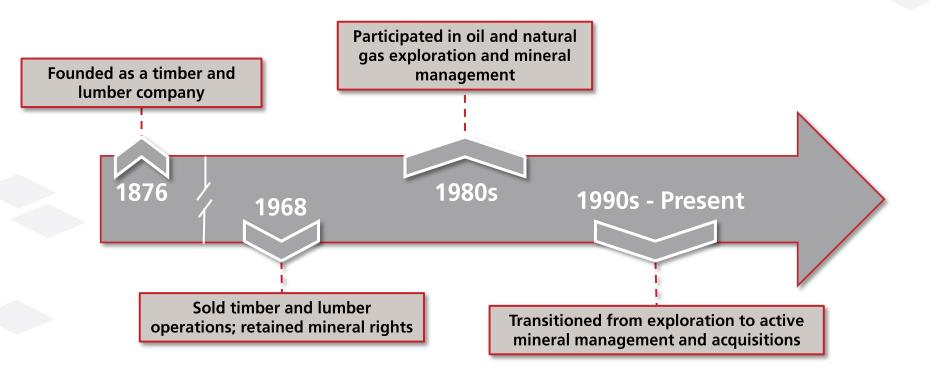
- Common unit holders are protected by "first dibs" on distributions
- Implied compound growth of 9% in first four years

### Experienced and aligned management team

Management owns >10% of company

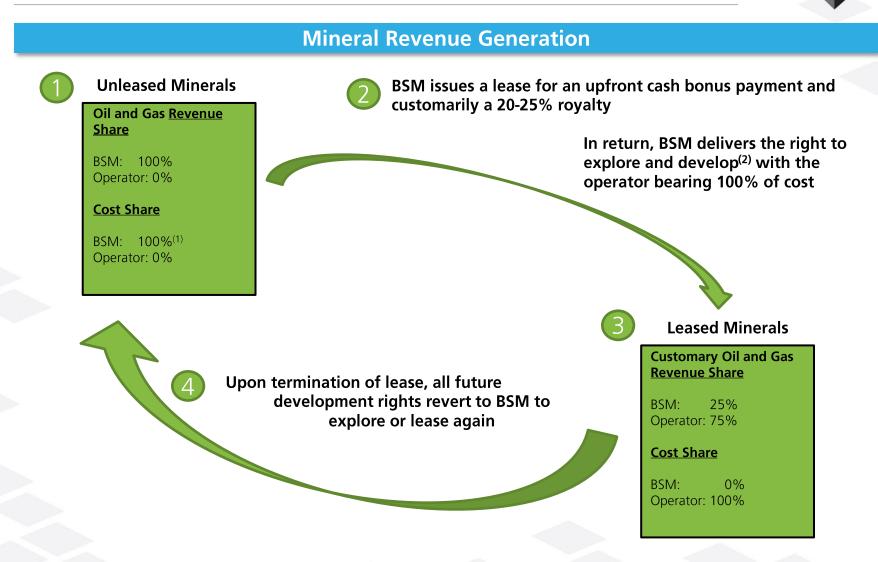
### Long, Established Track Record





Over 35 years of mineral and royalty interest management and acquisition expertise

# **Overview of Mineral and Royalty Interests**



**BLACK STONE MINERALS, L.P.** 

1. Mineral owner bears costs only if it elects to develop the acreage

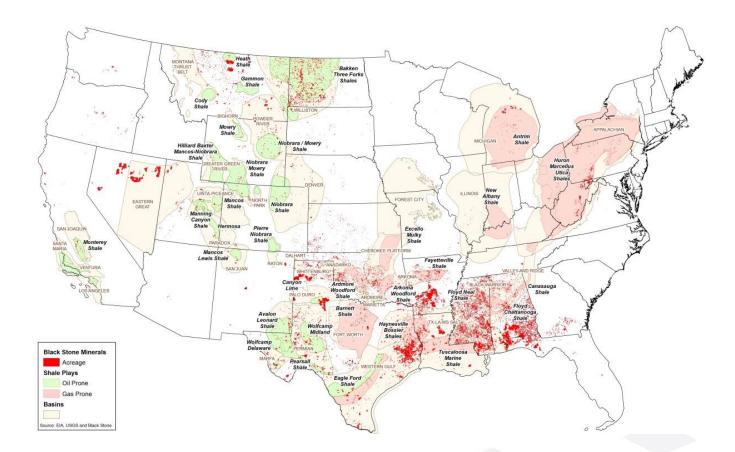
2. Right to develop often subject to restrictions including a) retained working interests participation option for BSM; b) the ability to hold leased acreage restricted to specified depths through "Pugh" clauses (undeveloped depths will revert back to Black Stone); and c) well commitments obligating the lessee to develop acreage at a minimum pace or face dollar damages / loss of lease

#### Black Stone Minerals Compared to Other MLPs Cost-Free Growth Potential with Downside Protection

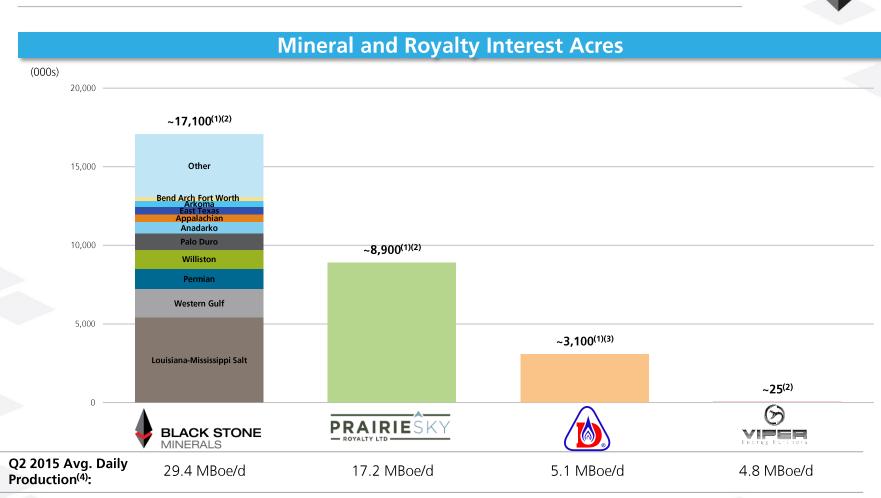
	Black Stone Minerals	Midstream MLPs	E&P MLPs		
Cost-Free Growth Potential	<ul> <li>New discoveries on minerals provide significant organic cost-free growth opportunities</li> <li>New discoveries are effectively cost-free embedded drop-downs – the potential for new discoveries is embedded in BSM's existing acreage position</li> </ul>	<ul> <li>Requires significant capital to grow through acquisitions or greenfield projects</li> <li>All future drop-down acquisitions from sponsor are transferred at fair market value</li> </ul>	<ul> <li>Requires significant capital to grow through acquisitions or drilling projects</li> <li>Challenging cost of capital</li> <li>All future drop-down acquisitions from sponsor are transferred at fair market value</li> </ul>		
Reliable Yield/Downside Protection	<ul> <li>Increasing MQD (~9% CAGR) for 4 years protected by 50% subordinated units</li> <li>No IDRs (no cost for downside protection)</li> </ul>	<ul> <li>Good distribution track record</li> <li>No contractual MQD growth</li> <li>Established companies have converted subordinated units</li> <li>Downside protection at cost of IDR</li> </ul>	<ul> <li>Distribution cuts are prevalent</li> <li>No contractual MQD growth</li> <li>No subordinated unit support</li> <li>Downside protection at cost of IDRs</li> </ul>		
Stable/Diversified Asset Base	<ul> <li>Interests in <u>~16.7 million acres</u>, over 40,000 producing wells and ~1,000 operators</li> <li>Minerals have been a consistent performer in all commodity cycles</li> <li>Forecast is heavily PDP-weighted with non-PDP volumes from high return plays on mineral acreage</li> </ul>	<ul> <li>Attractive contract profile (minimum volumes commitments, fee-based, etc.)</li> <li>Exposure to volume throughput volatility</li> </ul>	<ul> <li>Generally greater operator/asset base concentration risk</li> <li>Controversy around high decline rate assets</li> <li>Requires significant capital to maintain</li> </ul>		
Conservative Capital Structure	<ul> <li>Substantially no debt</li> </ul>	<ul> <li>Moderate to high leverage</li> </ul>	<ul> <li>High leverage</li> <li>Limited dry powder</li> </ul>		

# Large, Diversified Acreage Position

#### **BSM Mineral and Royalty Acreage**



# Larger and More Diversified than Other Public Mineral Companies



#### **BLACK STONE MINERALS, L.P.**

- 1. Includes overlapping acreage resulting from different forms of mineral and royalty ownership
- Source: Company filings as of December 31, 2014
   PSK acreage data per Summer 2015 Corporate Pre.
  - PSK acreage data per Summer 2015 Corporate Presentation. PSK acres exclude 1.1 million acres of Coal Only rights
  - 4. Source: Company filings and presentations covering guarter ended June 30, 2015

# Delivering Unitholder Value through Focus on Core Competencies and Strategies



#### Mineral Management

- Active marketing and leasing of mineral assets
- Encouraging development of existing plays and exploration for new discoveries
- Under BSM management, assets have realized steady organic growth

#### Mineral Acquisitions

- Extensive mineral acquisition experience
- Strong network of potential sellers and brokers that provide deal pipeline
- Understanding of intrinsic mineral value enables us to close accretive transactions

#### Working Interest Participation Option

- Unique strategy has proven ability to extract superior riskadjusted returns
- Experienced technical and land staff
- Optionality across asset base provides for future growth and predictable capital deployment

**Strategy**: **Market our mineral interests** to ensure expeditious development of our acreage, generate lease bonus, and maximize our working interest optionality *Strategy: Pursue large diversified mineral positions* and smaller positions that complement our existing minerals base or establish a foothold in a new area **Strategy**: **Deploy capital in de-risked plays** at attractive returns and in new plays as they emerge

# Active Management of Mineral and Royalty Interests



- Promote BSM Acreage• BSM isEnsure Acreage is Tested<br/>and Developed• Getting<br/>real veloped
  - Deep Understanding of BSM's Assets and Surrounding Acreage
- Manage Producing Leases

Attract Industry with Lower Royalty and Bonus Trades

- Actively market ideas and prospects to industry
- BSM is not passively waiting for the phone to ring
- Getting acreage tested and in development is where the real value is generated
- Complex ownership of mineral and royalty interests requires detailed knowledge
- BSM has dedicated Land and Business Development groups
- BSM can influence operator activity even after lease is issued and under development
- Higher risk prospects require higher returns for operators
- BSM can adapt terms to incentivize operators in earlystage plays and low commodity price environments

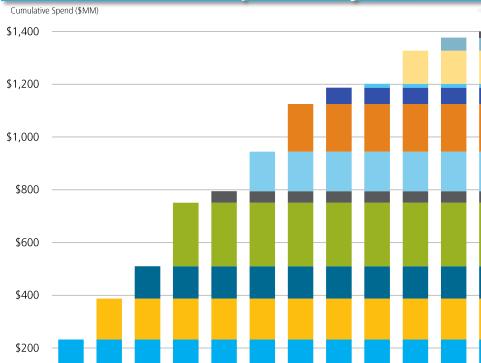
# **Long History of Acquisitions**

#### Scalable Infrastructure for Future Acquisitions

- <u>Business Development</u>: Reviewed hundreds of third-party acquisitions since the beginning of 2010, closing transactions totaling over \$500 million
- **Legal**: Experience in nearly every jurisdiction throughout the continental United States' producing regions
- Land: Significant expertise in lease negotiations
- **Accounting**: Minimal incremental personnel and infrastructure needed for additional acquisitions, regardless of size
- **Engineering/Geology**: In-house engineering and geology ensure informed investment decisions

#### **Recent Activity**

- In 2015, BSM closed or entered into transactions totaling approximately \$65 million
- Currently evaluating multiple opportunities



#### Cumulative Acquisitions by Year<sup>(1)</sup>

2005

2006

2007

2008

2009

2010

2011

2012

2013

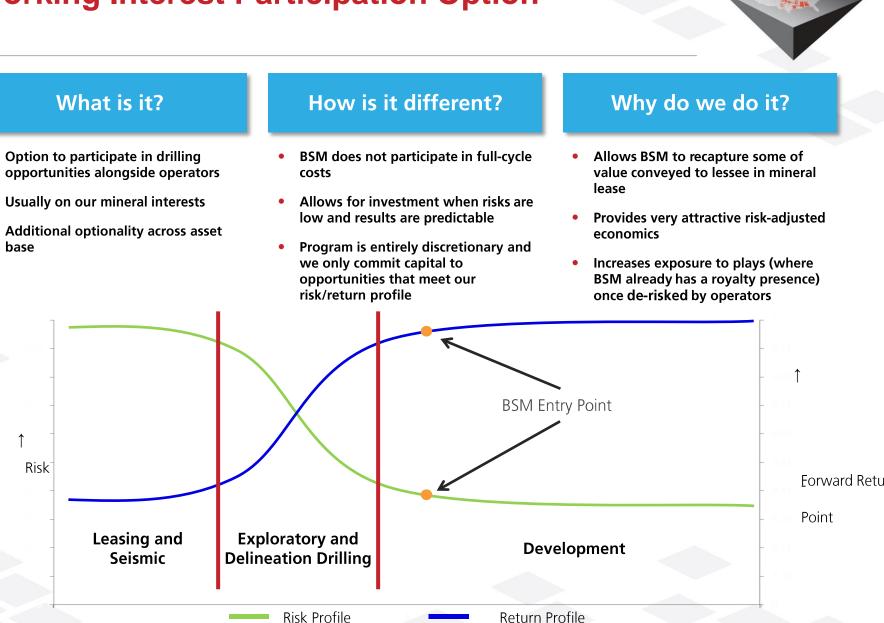
2014

2004

\$-

2015 YTD

# **Working Interest Participation Option**

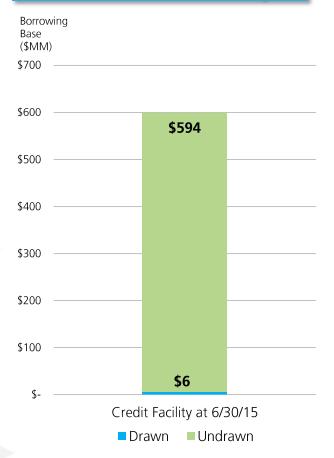


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# **Strong Financial Position and Significant Liquidity**



#### Secured Credit Facility



- Zero net debt as of June 30, 2015
- Senior credit facility is BSM's only debt
  - \$600 million borrowing base with
     \$6 million drawn as of quarter-end
  - Regularly scheduled redetermination to occur in October
- Hedging program supports balance sheet and provides stability to cash flows

#### Growing MQD Protected by Subordination Structure



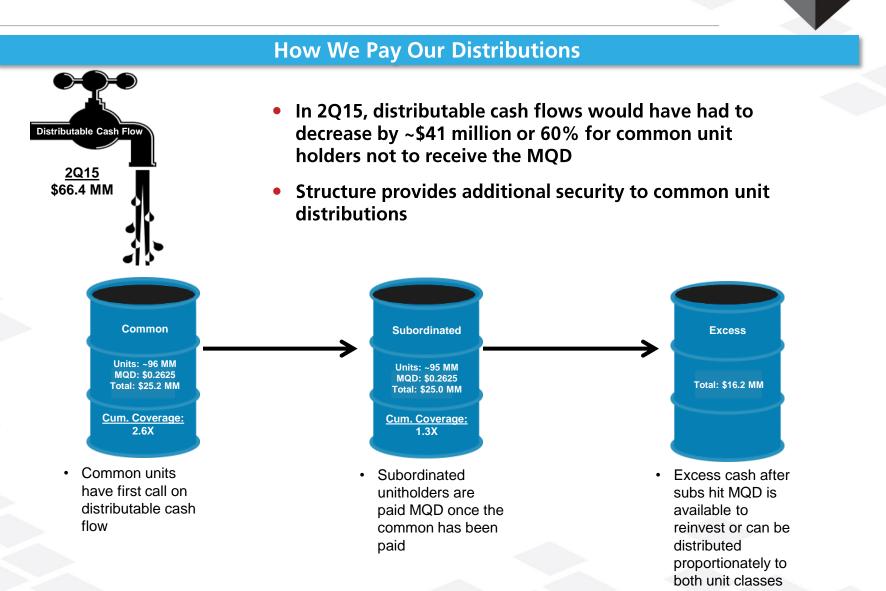
**Twelve Months Ending** 

 Unitholders entitled to receive an MQD for 4 years growing at approximately 9% per year

No IDRs

- Subordinated units only get paid after all common units have received the MQD
  - No arrearages for subordinated units
- Supported by approximately 50% subordinated units

### **Distribution Structure**

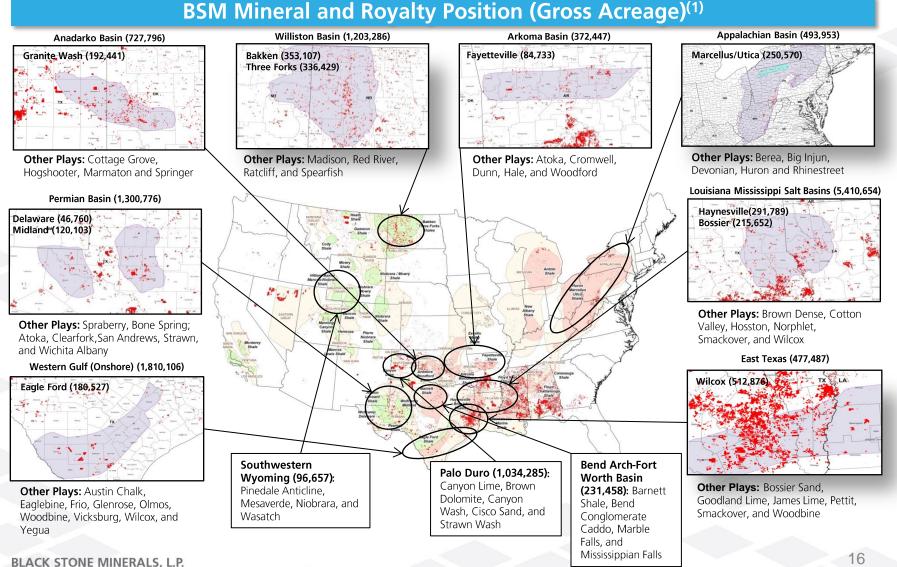


#### **BLACK STONE MINERALS, L.P.**

Note: The MQD per unit and associated aggregate distributions shown above represent a full quarter and do not reflect BSM's prorated distribution attributable to the second quarter of 2015

# **Multiple Avenues of Growth with Free Options** on New Discoveries

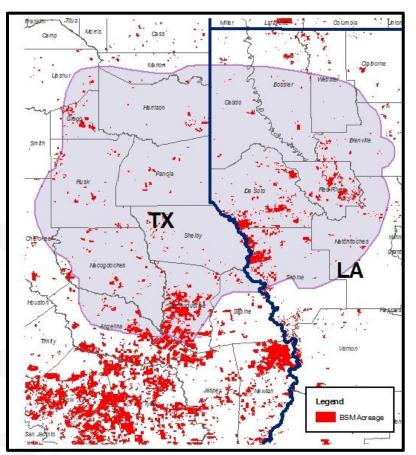




#### 1. As of December 31, 2015; Includes overlapping acreage resulting from different forms of mineral and royalty ownership

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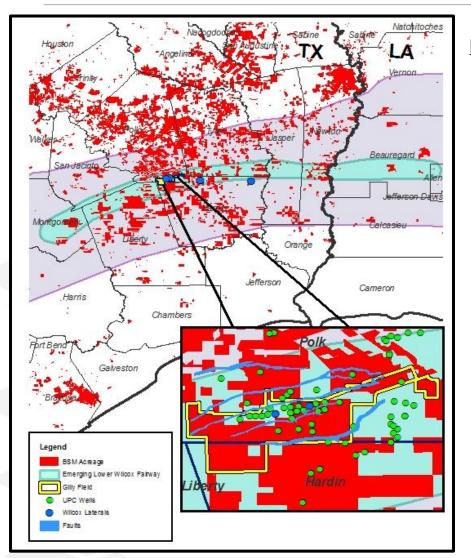
### Haynesville/Bossier



#### **Recent Activity and Developments**

- Permitting activity exceeding S-1 forecast
- Active operators include CHK, EOG, Vine, ECA, QEP, CRK, XTO, and BHP
- Cross unit laterals leading to improved economics and better EURs
- Shelby Trough:
  - Last 5 wells are averaging over 2.0 Bcfe/1,000 lateral feet
  - Reduction in drilling costs and increases in EURs are generating competitive working interest returns

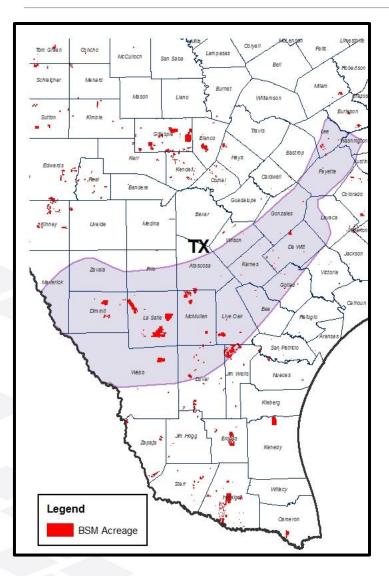
### Wilcox



#### **Recent Activity and Developments**

- Very strong horizontal performance. The EURs in the two Gilly Field horizontals are 7 Bcfe and 19 Bcfe (approximately 20 Bbls of condensate and 75 Bbls of NGLs per million cubic feet of gas)
- Development still generating very strong returns at current prices (30%+ for verticals and 60%+ for horizontals)
- Significant potential in Gilly and adjacent acreage in this emerging trend
- Horizontal wells have the ability to meaningfully expand the play

### **Eagle Ford Shale**



#### **Recent Activity and Developments**

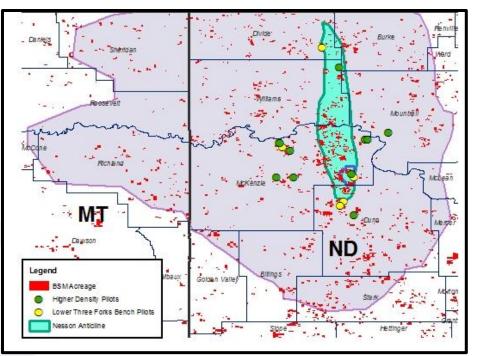
• Strong recent well performance on BSM minerals in DeWitt County:

Well Name	24-Hr IP BOED	30-Day IP BOED	% Oil		
Hansen B-Oliver D SA 2H	4,110	3,590	73%		
Oliver A 9H	3,800	3,270	68%		
Hansen A 4H	3,750	3,240	69%		
Oliver A 7H	4,470	3,210	68%		
Hansen B-Oliver D SA 1H	4,270	3,200	76%		

Notable Eagle Ford Wells – DeWitt County<sup>(1)(2)</sup>

- Some of the best working interest economics in the Lower 48
- Industry is moving towards higher than forecasted density across our western Eagle Ford acreage which may add locations
- Upper Eagle Ford offers potential upside to our current forecast

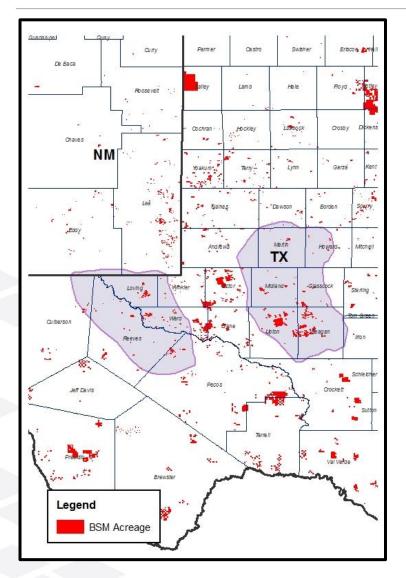
### **Bakken/Three Forks**



#### **Recent Activity and Developments**

- Higher density pilots (660 ft spacing) in Bakken and Three Forks are encouraging and may add locations not currently in our forecast
- Lower bench Three Forks Bench pilots continue to exceed internal estimates and may add additional locations not in our forecast
- Activity remains strong on and around the Nesson Anticline (the "Core") where BSM has an attractive position

# Wolfcamp

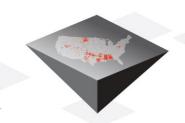


#### **Recent Activity and Developments**

- Year to date, have agreed to terms on approximately \$55 million of acquisitions throughout the Midland Basin
- Opportunity to exploit multi-pay zones across much of the play
- Offers exciting development opportunities over the long-term

## Key Takeways

- Black Stone Minerals is the biggest player in the emerging mineral and royalty MLP space
- Current environment is a huge opportunity for BSM
- Secure and growing distributions to common unitholders
- Continuing development and exploration activity occurring across our interests
- Compelling investment opportunity



# Appendix

**BLACK STONE MINERALS, L.P.** 

### **Acreage Summary**

	Total Mineral and Royalty Acreage by Basin <sup>(1)</sup>					
U.S. Basins	Mineral Acres	Average Ownership	NPRI Acres	Average Royalty Interest	ORRI Acres	Average Royalty Interest
Louisiana-Mississippi Salt Basins	5,279,494	54.59%	111,787	6.83%	19,373	3.70%
Western Gulf (onshore)	1,543,704	55.70%	180,901	5.22%	85,501	2.58%
Williston Basin	1,111,548	16.82%	61,094	2.64%	30,645	2.08%
Palo Duro Basin	1,010,374	46.70%	22,791	3.81%	1,120	1.40%
Permian Basin	695,605	17.91%	545,414	3.37%	59,757	1.80%
Other	4,860,799	50.49%	298,012	3.77%	1,156,749	2.32%
Total	14,501,524	48.13%	1,219,999	4.03%	1,353,145	2.33%

Resource Play	Mineral and Royalty Acreage by Resource Play <sup>(1)(2)</sup>					
	Mineral Acres	Average Ownership	NPRI Acres	Average Royalty Interest	ORRI Acres	Average Royalty Interest
Bakken	304,875	18.32%	35,621	1.42%	12,610	1.18%
Three Forks	291,697	18.00%	32,802	1.27%	11,930	1.23%
Haynesville	269,824	68.81%	7,123	4.24%	14,842	7.48%
Bossier Shale	204,742	70.37%	2,096	2.73%	8,814	4.57%
Eagle Ford Shale	47,736	18.40%	85,864	1.51%	46,927	2.17%
Wolfcamp Shale	91,669	24.61%	58,505	6.19%	16,689	1.52%
Canyon Lime	219,158	30.68%	-	-	-	-
Fayetteville Shale	72,901	56.02%	-	-	11,833	4.01%
Barnett Shale	62,178	15.56%	4,004	2.79%	37,837	4.66%
Granite Wash	100,883	15.10%	4,042	0.87%	87,516	1.87%
Tuscaloosa Marine Shale	178,756	64.58%	4,081	2.09%	6,489	9.71%
Marcellus	249,567	18.06%	-	-	1,002	6.97%
Total	2,093,985	35.88%	234,139	1.81%	256,490	2.93%